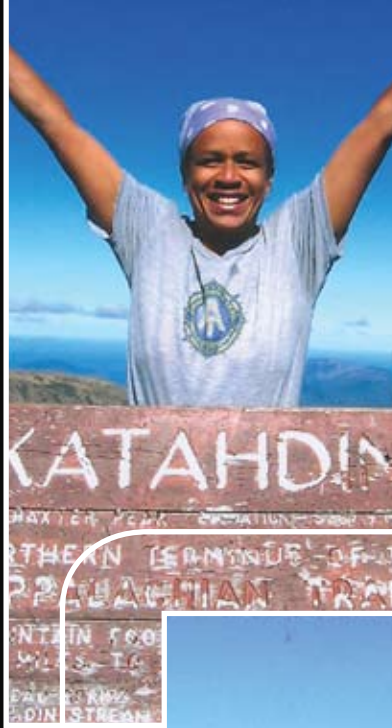


10,000



Celebrating 10,000 A.T. hikes



2007 ANNUAL REPORT

ATC is an organization entrusted to preserve a hiking trail that provides important connections among people and places. In 2007, a significant milestone was reached with the 10,000th reported completion of an A.T. hike. Tens of millions of visitors have experienced some portion of the A.T. since its initial completion in 1937, and each of those visitors carries with them memories and stories from hiking the Trail. As these memories of the Trail endure a lifetime, so does the need to protect it.

In the past 30 years, ATC's land trust program has helped to secure more than 185,000 acres affecting each of the 14 Trail states. We also continue to forge new partnerships with the Trust for Public Lands, the Conservation Fund, and others, through which we hope to conserve an additional 20,000 acres of lands bordering the A.T. with an estimated price tag of more than \$50 million.

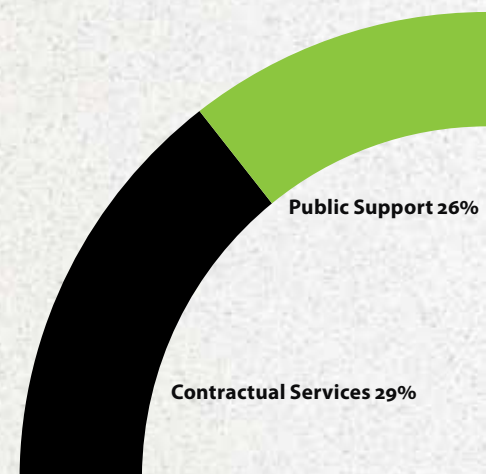
With our NPS partners, ATC continues to foster a greater sense of awareness and appreciation for the outdoors among today's youth and tomorrow's stewards through the Trail To Every Classroom program—aimed at educators who in turn reach hundreds of students. In 2007, educators participated in training programs intended to promote curriculum development utilizing the A.T. as an outdoor classroom.

More than 1,000 volunteers were engaged when ATC and several partners, including the Smithsonian Institution and U.S. Geological Survey, launched pilot programs to engage "citizen scientists" in monitoring the environmental health along the A.T. in what we call the A. T. MEGA-Transect program. We believe the A.T. and its corridor could provide an important barometer of environmental health along the A.T. and for the entire eastern United States.

We also achieved a modest operating surplus in 2007, due in large part to the generosity of our members in an exciting, year-end challenge appeal, as well as to significant improvements in foundation support and to strong fiscal-management discipline exhibited by our staff.

ATC continues to deliver on its mission to preserve and to manage the resources of the Appalachian National Scenic Trail so that millions of visitors throughout the United States and from around the world are able to enjoy the primitive outdoor setting that the A. T. provides. We accomplished this through the generosity of more than 37,000 members, the untiring efforts of 6,000 volunteers, a dedicated network of 30 affiliated clubs, and strong partnerships with local, state, and federal agencies forged throughout our 82 years as an organization.

We want to thank all of our members, supporters, and partners. We look forward to your continued support as we strive to advance our programs and to provide a vehicle for new memories and stories for future visitors.



J. Robert Almand, *Chair*

David N. Startzell, *Executive Director*

finances

In 2007 ATC's financial focus was to bring general fund revenues and expenses into balance by December 31. With management closely watching expenses and a successful year-end donor challenge, ATC met this goal and increased net assets in the general fund by \$165,957. This is in comparison to a decrease of \$588,899 in the prior year.

Across all funds in 2007, ATC increased net assets \$572,619 to \$9.5 million. Each fund ended the year with increased net assets. ATC's total assets at the end of 2007 were \$12.2 million, an increase of \$0.9 million. Liabilities and deferred revenues totaled \$2.7 million, an increase of \$0.3 million over 2006.

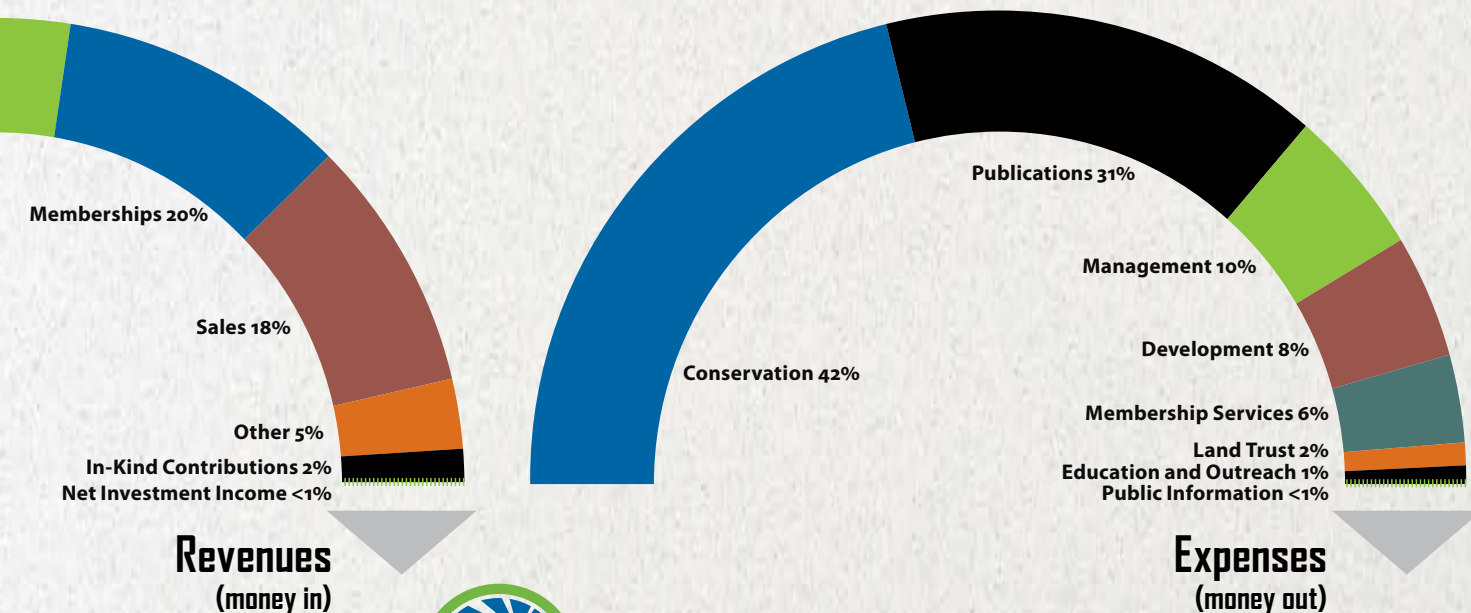
Unrestricted Net Assets increased by \$609,756 over 2006. Temporarily restricted net assets decreased slightly in 2007 by \$42,661 (with increases in the land acquisition fund, monitoring fund and annuity fund and a decrease in the general fund). Permanently restricted net assets essentially remained the same in 2007, with an increase in the life membership fund offsetting a decrease in the stewardship fund.

Yount, Hyde, & Barbour, P.C., CPA's issued an unqualified "clean" opinion on the 2007 financial statements. There were no findings or questioned costs with respect to our management of federal funds.

Comparison of General Fund Revenue and Expenses for 2006 and 2007 ended December, 31 of each year.

Revenues	2007	2006
Public Support	1,445,495	1,325,135
In-Kind Contributions	136,682	48,147
Memberships	1,098,369	1,213,415
Contractual Services	1,602,657	1,652,989
Sales	1,006,265	907,346
Net Investment Income	22,343	29,638
Other	265,267	242,282
Total Revenues	5,577,078	5,418,952

Expenses	2007	2006
Conservation	2,256,213	2,279,213
Land Trust	124,960	118,419
Membership Services	304,969	603,933
Public Information	1,090	10,429
Education and Outreach	71,860	73,132
Publications	1,668,184	1,741,101
Supporting Services	983,845	1,181,624
Total Expenses	5,411,121	6,007,851
Increase (Decrease) in Net Assets	165,957	(588,899)



highlights

Wildlife Survey

Motion-sensitive, infrared cameras were posted along the Trail corridor in Virginia, West Virginia, and Maryland, to capture images of wildlife. The survey was developed with, and supported by the Smithsonian Institution. Volunteers from Virginia area Trail Clubs and the Virginia Master Naturalist program installed 50 cameras at 350 monitoring sites. More than 1,800 wildlife photos have been taken to evaluate wildlife populations along the A.T.

Water Quality Monitoring

Hundreds of volunteers took part in an effort to measure water quality along the Trail. The effort, in partnership with the Water Environment Federation's "World Water Monitoring Day," recruited and trained 894 volunteers, who sampled 225 sites along the Trail. The data provided a "snapshot" of water resource health within the Trail corridor.

Trail To Every Classroom

The Trail To Every Classroom program continued to grow in popularity in communities along the Trail. Workshops were complemented by the Summer Institute for teachers, held in July at the National Conservation Training Center in Shepherdstown, West Virginia. Once in full swing, the program will affect scores of school districts and hundreds of children.

Land Trust

In a continued effort to secure lands that buffer the Trail, ATC's land trust worked on seven projects affecting 31,000 acres, for which \$15 million in appropriations requests will be submitted in 2008. In the Mid-Atlantic region, hard work in 2007 ensured that the Pennsylvania A.T. Act (HB 1281) successfully passed the House in January 2008. The legislation calls for townships and municipalities bordering the A.T. to use zoning ordinances and other land-use measures to protect the Trail.

Boundary Program

After six weeks of remote work, almost one-third of the Ma-hoosuc corridor boundary was restored to its originally surveyed condition. In addition to boundary recovery work, the cooperative mitigation efforts by AMC-Berkshire corridor stewards, ATC, NPS, and Massachusetts Fish & Wildlife in the Gore Pond area in Massachusetts resulted in a 50% reduction to the longstanding problems with illegal ATV & OHV misuse on both the A.T. corridor and the Trail itself.

Trail Crews

ATC Trail Crews continue to work with Trail Clubs and local organizations to keep the A.T. in ready-to-hike condition.

Maine Trail Crews—Collaboration between the Maine Appalachian Trail Club and the Maine Conservancy Corps generated the combined completion of 475 rock steps along the Maine section of the A.T.

New England Trail Crews—The Appalachian Mountain Club White Mountain Trail Crew completed substantial bridge work in New Hampshire including the replacement of a bridge across the Saco River in Crawford Notch State Park. The Green Mountain Club Vermont Long Trail Patrol and the Vermont Volunteer Youth Conservation Corps continued work toward the completion of the Thundering Falls trail relocation and accessible boardwalk.

Mid-Atlantic Trail Crews—The Mid-Atlantic Trail Crew worked with four Trail Clubs to repair and replace several bridges and boardwalks along the Trail in Maryland and Pennsylvania. They also worked to continue rehabilitation of the Trail on Bear Mountain in New York.

Southern Trail Crews—The Konnarock Trail Crew worked with members of 10 Trail Clubs on relocation and rehabilitation projects in Virginia, Tennessee, North Carolina, and Georgia. The Smokies Wilderness Elite A.T. Crew continued their remote work with Trail Clubs in the Great Smoky Mountains National Park. The Rocky Top Trail Crew also braved rugged sections of Trail in the Park by teaming with the local horseback trail riding community to efficiently pack in 1,200 pounds of equipment.

Hikers

It wasn't just thru-hikers that helped ATC hit the 10,000 mark. The number of southbound thru-hikers, flip-flop thru-hikers, and section-hikers reporting completions all increased, and this was also the second-highest year on record for section-hikers.

Visitor Center

ATC's Visitor Center in Harpers Ferry, West Virginia attracted a record number of visitors, exceeding 12,000 for the first time. Eighty-four volunteers logged almost 4,000 hours of their time at the Center. ATC's Mid-Atlantic Regional Office in Boiling Springs, Pennsylvania has also seen its visitor counts climb appreciably after it began selling maps, guidebooks, and memberships in addition to providing helpful tips on hiking in the Cumberland Valley area.

Biennial Conference

The 36th ATC Biennial Conference hosted by The New York New Jersey Trail Conference was held in the summer of 2007 in Mahwah, New Jersey on the campus of Ramapo College.



More than 6,000 ATC volunteers contributed 197,000 hours of their time to the Trail at an estimated value of \$3.6 million. This amounted to the highest number of volunteers and the second highest number of volunteer hours ever contributed.

foundations

\$50,000 +

IMPACT: Fund for Change
Through Volunteerism
Phileona Foundation
Quimby Family Foundation

\$25,000 - \$49,999

Robert & Dee Leggett
Foundation

\$10,000 - \$24,999

BP Foundation, Inc.
F. M. Kirby Foundation, Inc.
Lenhurst Foundation

SAMAB Foundation
John Ben Snow Memorial
Trust

\$5,000 - \$9,999

The Tarrant Foundation, Inc.

\$2,500 - \$4,999

Thomas M. Rosato Charitable
Foundation, Inc.

\$1,000 - \$2,499

The Dana Foundation
Eaglemere Foundation, Inc.

Foundation for Roanoke
Valley
National Environmental
Education and Training
Foundation
New Hampshire Charitable
Foundation
Jay P. Okun Foundation, Inc.
H.O. Peet Foundation
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Foundation
Elinor Beidler Siklossy
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The Sisco Family Fund
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The Guy Waterman Alpine
Stewardship Fund

A.T. Diamond Partners

\$25,000 +

Bank of America
Environmental Systems
Research Institute (ESRI)
Outdoor Industry
Conservation Alliance
Recreational Equipment, Inc.

Platinum Partners

\$10,000 - \$24,999

Aveda Corporation
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L.L. Bean, Inc.
M Helicopters of Tennessee,
Inc.
Patton Boggs LLP

Gold Partners

\$5,000 - \$9,999

BBMG
Bear Naked, Inc.
Fontana Village
Maine Appalachian Trail Club
Merrell Footwear
Mountain Hardwear

Silver Partners

\$1,000 - \$4,999

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American Backcountry
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the High Country PLLC
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Appalachian Trail Museum,
Inc.
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Backpacker's Pantry
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Google
Great Outdoor Provision Co
Higher Ground Roasters, Inc.
IBM
Peter S. Jensen & Associates,
LLC
Johnson State College
Leki USA Inc
Lyme Computer Systems
Mountain Club of Maryland
Smoky Mountains Hiking
Club
Springer Mountain Farms
THOR-LO Inc.
Verizon Foundation
Wilmington Trail Club
XL Insurance

Bronze Partners

\$500 - \$999

Anti Gravity Gear, LLC
Automatic Data Processing
Bank of Charles Town
Blue Mountain Eagle
Climbing Club
The Happy Hiker LLC
A Walk in the Woods
Hi-Tec Sports USA, Inc.
Nursery Place
Osprey Packs
Outdoor Research
Pfizer Foundation
Susquehanna Appalachian
Trail Club
Tarma Designs
Tennessee Eastman Hiking
and Canoeing Club
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Club
Uni-Chains Manufacturing,
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ATC donors stepped up to the challenge in 2007, investing in a shared vision for the A.T. And together, we are working to ensure that future generations will enjoy the Trail.



The Appalachian Trail Conservancy is a volunteer-based organization dedicated to the preservation and management of the natural, scenic, historic, and cultural resources associated with the Appalachian National Scenic Trail in order to provide primitive, outdoor recreation and educational opportunities for Trail visitors.

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The A.T. and its corridor would not be possible without the dedicated support of more than **37,000 members** from around the world. Thank you for your ongoing commitment.



Partners

ATC coordinates the Trail's management and protection in conjunction with a wide range of partners, including the National Park Service Appalachian Trail Park Office, USDA Forest Service, 14 states and 30 Trail-maintaining clubs.

Maine Appalachian Trail Club
 Appalachian Mountain Club (AMC)
 Dartmouth Outing Club
 Green Mountain Club
 AMC-Berkshire Chapter
 AMC-Connecticut Chapter
 New York-New Jersey Trail Conference
 Wilmington Trail Club
 Batona Hiking Club
 AMC-Delaware Valley Chapter
 Philadelphia Trail Club
 Allentown Hiking Club
 Blue Mountain Eagle Climbing Club
 Susquehanna Appalachian Trail Club
 York Hiking Club
 Cumberland Valley Appalachian Trail Club
 Mountain Club of Maryland
 Potomac Appalachian Trail Club
 Old Dominion Appalachian Trail Club
 Tidewater Appalachian Trail Club
 Natural Bridge Appalachian Trail Club
 Roanoke Appalachian Trail Club
 Outdoor Club of Virginia Tech
 Piedmont Appalachian Trail Hikers
 Mt. Rogers Appalachian Trail Club
 Tennessee Eastman Hiking and Canoeing Club
 Carolina Mountain Club
 Smoky Mountains Hiking Club
 Nantahala Hiking Club
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